



# Sumner County Government

355 N Belvedere Drive  
Gallatin, TN 37066

Bid Minutes

**Bid # 20200521**

**Video Laryngoscope**

Sealed bids were opened on **May 21, 2020 at 2:00 p.m.** at the Sumner County Finance Department, 355 N Belvedere Drive Rm 302, Gallatin, Tennessee for **Bid # 20200521.**

Present for the bid opening were:

Annette Lyons                      Sumner County Finance Office

R. Sean Frary                        Sumner County EMS

Bid responses were received from the following companies:

Masters Medical Equipment, 2345 F E Wright Drive, Jackson, TN 38305

Penn Care, 1317 North Road, Niles, OH 44446

Bear Creek Medical, 19425 Crescent Road, Odessa, FL 33556

Bound Tree Medical, 5000 Tuttle Crossing Blvd, Dublin, OH 43016    **\*Awarded\***

Stryker, 2825 Airview Blvd, Kalamazoo, MI 49002



255 Airport Rd.  
Gallatin, TN 37066  
Phone 615-451-0429  
Fax 615-451-6081  
[www.sumnerems.org](http://www.sumnerems.org)

Re: RFP#: 20200521 Video Laryngoscope

To Whom it May Concern,

Boundtree Medical was awarded the Bid for RFP# 20200521.

Thank you,

Sean Frary  
Deputy Chief – Logistics  
Sumner County EMS  
255 Airport Rd  
Gallatin, Tn 37066  
[sfrary@sumnerems.org](mailto:sfrary@sumnerems.org)

Bid#20200521 Video Layrngoscope Tabulation by Sean Frary, EMS

RFD											
Bidder:	Product Bid:	Total Price of Bid based on 20 Video Scope Systems and 5 replacement blades of each size available :	Price per Device:	Disposable Blades:	Price per Disposable Blade:	Price per Disposable Sheath:	Reusable Blade:	Price per reusable Blade:	Able to Record video:	Warranty:	Notes:
Stryker	McGrath	\$54,653.20	\$2,300.10	Yes	\$13.45		No	N/A	No	1 yr	Does not have ability to record Video
Bear Creek Medical	Intublade System	\$16,650.00	\$598.00	Yes	\$319.00		No	N/A	Yes	90 days	Screen and blade are separate. Higher recurring cost of disposable blades.
Master Medical Equipment	Intubrite 6630 Plus	\$43,762.50	\$1,725.00	Yes	\$865.00	\$12.25	Yes	\$865.00	Yes	1 yr	Total price includes both Disposable Blade/sheath and reusable blade system. Recurring cost is a little higher then other bidder
Boundtree	Intubrite 6630 Plus	\$27,983.58	\$1,389.95	Yes		\$10.58	Yes		Yes	1 yr	Uses Video Wand with Disposable Sheath. Recurring cost is lower
Boundtree	UE Scope	\$54,027.45	\$2,670.75	Yes		\$8.90	Yes	\$24.69	Yes	1 yr	Can us reusable and disposable blade
PennCare	Intubrite	\$52,013.22	\$1,530.17	Yes		\$873.20	Yes	\$873.20	Yes	1 yr	Quote is with Reusable and Disposable Blade/sheath system.